



January 30, 2017

Chuck Goodrich
President
Gaylor Electric
5750 Castle Creek Parkway North, Suite 400
Indianapolis, Indiana 46250

Re: **HCA Capitol View**

Dear Mr. Goodrich:

I am writing to note the good experience we had with your team at the HCA Capitol View project in Nashville, TN. On that project, your team provided the electrical contract for the interior build-out of over 300,000 SF of the project.

Gaylor Electric came to the table from the beginning with a schedule and plan for performing on the project. Your team worked to find solutions when needed, and collaborated well with the project team. In particular, Bob Kiger and Danny Parsons were instrumental in making sure that project activities were finished correctly, a quality installation was in place, and to ensure systems commissioning went without issue.

We also appreciated your approach to innovation on the project by pre-fabricating certain components which made for a better product in the end.

We look forward to working with your team again in the future.

Sincerely,

A handwritten signature in blue ink, appearing to read "D. Cripe".

David Cripe
Vice President, Operations